

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 EUR-12 ISO-00 FEA-01 AEC-05 AID-05

CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01 H-01

INR-05 INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01

SAM-01 OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-01 /086 W
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P 120014Z DEC 74

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC PRIORITY 5192

INFO AMEMBASSY PARIS PRIORITY

AMEMBASSY LONDON

AMEMBASSY MADRID

C O N F I D E N T I A L MEXICO 10376

E.O. 11652: GDS

TAGS: ENRG, PFOR

SUBJECT: FOLLOW-UP ON ARAB OIL DEAL

REF: MEXICO 10346

1. CHAHIN CALLED SCICOUNS SIMPONPIETRI FROM LONDON AFTERNOON DECEMBER 11 AND ADVISED FOLLOWING: HE WAS MET AT THE AIRPORT BY HRH PRINCESS JANNE, ROMANIAN (NOT BRITISH), AND HE AND HIS PARTNERS SPENT THE DAY GOING OVER DETAILS AND IN CONTACT WITH ABDUL GAFOOR IN PARIS.
2. PRINCESS JANNE IS PRESIDENT OF THE ISLAMIC BANK IN LONDON AND HAS ALREADY NEGOTIATED SOME SEVEN OIL DEALS THIS YEAR WITH GAFOOR.
3. GAFOOR HAS SET UP AN APPOINTMENT FOR CHAHIN AND PARTNERS FOR THURSDAY AT 2:30 P.M. IN PARIS FOR FINAL DISCUSSION OF DETAILS OF CONTRACT FOR THE BILLION METRIC TONS OF OIL.

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4. SIGNATURE BEFORE NOTARY PUBLIC IS SET FOR 4:00 P.M. FRIDAY THE 13TH.

5. GAFOOR WANTS NO ONE OTHER THAN PRINCIPALS PRESENT AT FINAL NEGOTIATION SESSION ON DECEMBER 12 BUT IS AMENABLE ("HE HAS GIVEN HIS PERMISSION") FOR AN EMBASSY REP TO BE PRESENT AT THE SIGNATURE CEREMONY ON FRIDAY.

6. SCICOUNS EXPLAINED THAT WHETHER OR NOT EMBASSY PARIS WISHED TO HAVE SOMEONE PRESENT WAS A MATTER ENTIRELY AT THE DISCRETION OF EMBASSY PARIS.

7. GAFOOR'S OFFICE IS AT A WELL KNOWN PALACE IN PARIS (STREET ADDRESS UNKNOWN), HEADQUARTERS OF THE UNIVERSAL MUSSELMANS' COMMUNITY.

8. CHAHIN AND PARTNERS (SEE REFTTEL) WILL ARRIVE PARIS 11:30 A.M. THURSDAY AND WILL TELEPHONE EMBASSY FROM AIRPORT BEFORE PROCEEDING TO GEORGE V HOTEL.

9. THEY ARE PRESENTLY AT THE TOWER HOTEL LONDON, TEL. 01 48-481-2575, EXT. 614.

10. CHAHIN PLANS RETURN MEXICO OVER WEEKEND WITH SIGNED CONTRACT.

11. IN COURSE TELEPHONE CONVERSATION, SCICOUNS WAS ADVISED THAT SPAIN WANTED 50 MILLION AND ITALY 150 MILLION TONS OF THE OIL CONTRACTED FOR. BRITISH PETROLEUM IS ALSO INTERESTED BUT PRESUMABLY MORE FROM POINT OF VIEW OF BUYING AND RESELLING. OTHER OIL COMPANY CONTACTS ALSO EXPRESSED INTEREST.

12. CHAHIN AND ASSOCIATES VOLUNTEERED INFORMATION THAT THEY HAD ASSURANCES FROM FAISAL THAT THERE WOULD BE NO PROBLEM WITH ARAMCO COMPANIES/COUNTRIES.

13. CHAHIN WILL TELEPHONE SCICOUNS THURSDAY MORNING FROM PARIS.

14. COMMENT: WITH RESPECT TO EMBASSY PARIS
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CONSIDERATION OF HAVING REPRESENTATIVE PRESENT AT FRIDAY SIGNING CEREMONY, SCICOUNS COMMENTED THAT HE FOUND IT PERFECTLY UNDERSTANDABLE THAT GAFOOR WOULD WANT ONLY PRINCIPALS PRESENT AT FINAL NEGOTIATIONS SESSION AND PRESUMABLY WOULD FEEL THE SAME ABOUT EMB OFFICER PRESENT AT REFERENCE SIGNING CEREMONY. HE ADDED THAT PROOF OF SUCCESSFULLY NEGOTIATED CONTRACT WOULD BE EXHIBITION OF SAID CONTRACT. TO THIS CHAHIN'S ASSOCIATE, BRENNAN, COMMENTED THAT NOW THAT THEY HAD MADE POINT OF OBTAINING GAFOOR'S CONSENT, ABSENCE OF AN EMBREP MIGHT BE EMBARRASSING.

ONLY CLUE THAT EMBASSY MEXICO CITY HAS TO THIS REITERATION
OF INVITATION TO HAVE EMBASSY PARIS REP PRESENT
IS KING FAISAL'S WISH THAT AVAILABILITY OF THIS OIL BE
MADE KNOWN TO PRESIDENT FORD. WE ARE IN
DARK AS TO THE REAL NATURE OF THE GAME.
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